



Biography: John D. Martin
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John Martin joined Riverview in 2007 and has over 18 years of business advisory and strategic planning experience. John's background includes raising capital for both venture capital, and private equity firms. Additionally, John has worked on the review of potential investment opportunities for both angel investor and fund managers. His investment banking background specializes in Government Contracting, Real Estate, Telecom, and Startup businesses.

Prior to joining Riverview John was the Chief Operating Officer and Chairman of the Board of Directors for Klir Technologies (Klir). At Klir, John successfully attracted Venture Capital and Angel financing, leading the Company from initial formation, to commercial product release and first revenue. He was responsible for the creation and implementation of the Company's overall strategic business plan and direction as well as overall responsibility for the day-to-day management of the Company's operations, including procurement, distribution and technical delivery of solutions between sales, business development, and technology operations.

Prior to Klir, John was a Vice President at Jones Lang LaSalle ("JLL") where he provided management-consulting services including strategic planning, location/site selection solutions, real estate portfolio strategies, and transaction management. He led client interaction and diagnosis of business and real estate issues to develop scope and implementation blueprints in an effort to create operational and real estate solutions that support client's business goals. John was instrumental in the creation of strategic plans for Lockheed Martin Corporation, Raytheon, Cable & Wireless and France Telecom.

Prior to JLL, John was a Manager at Ernst & Young LLC ("E&Y") where he provided integrated corporate strategic planning alignment solutions to technology, entertainment, REITS and communications clients. He provided companies with proactive operational and real estate strategies that coordinated future labor markets, site selection, real estate and space use requirements focused on aligning these factors to future business needs through the development and execution of an implementation "blueprint". John was instrumental in the creation of strategic plans for Cable & Wireless, WorldCom, AMICO, Teligent and Konover.

Prior to E&Y, John co-directed the strategic planning and corporate development group at MCI, which was responsible for a 20M SF portfolio with a \$260M annual operating budget. John was responsible for advising the CFO and business segment senior executives on operational and real estate strategic planning initiatives.

John holds a Masters of Business Administration from Johns Hopkins University and a Bachelors of Arts from Clemson University. He is a published author on topics involving business management and strategic planning.